



"Outstanding" high-quality, in-depth, and well-researched training days with comprehensive handbooks, and immediately applicable.

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## LEADERSHIP & MANAGEMENT

*Get Set For Success!*

# OUTSTANDING PEOPLE MANAGEMENT

*For Deputies, DoS, Heads of Department, Co-ordinators and those considering a role in management*

Written and presented by  
**DAVID THOMSON**

**"Human approach—fantastic, lively, flexible, went with the flow. Excellent for focusing on your strengths and weaknesses."**

Headmaster

**"Really helpful for me in my role. Good to talk with others."**

Yr3 and Yr4 Co-ordinator

**"Excellent group dynamic and discussion."**

Director of Studies

**"Outstanding"**

Deputy Head

### Benefits

- ◆ Deepen and extend your skills in 'reading' personality & behaviour
- ◆ Discover the characteristics of your own management style
- ◆ Use yourself differently and dramatically improve the performance of others
- ◆ Increase your powers of professional insight and effective persuasion

This is a unique opportunity to explore the individual approaches to current challenges within the same management team and how they can best combine.

### Course Description

This course is relevant to all staff who hold positions of responsibility for the performance of other staff. It provides practical insights into personality and behaviour, and leaves you in the position to manage people much more effectively. Through a series of exercises, using sophisticated tools for improvement, this course deepens your understanding of the differences in 'style' displayed by other people. Many of them DO come from different planets! What does this mean for your management style?

This course presents a unique opportunity for you to discover your own management style. Futuremind is one of only a handful of providers in the UK of the style analysis you will complete. Previous delegates have found this to be deeply beneficial. The day is particularly valuable for middle and senior managers who are facing challenging situations. It also encourages the mutual understanding of different perspectives and is an excellent opportunity for a team (eg SMT or HoDs) to share and align their practice.

### Session 1

Learning and Leadership  
Perception and Understanding — the differences are real!  
Behaviour and Style  
'Mental Models' and 'Ladders of Inference'

### Session 2

The specific characteristics of 'style'  
'Perception' & 'Ordering' — the keys to better people management  
Discovering and reviewing your own style

### Session 3

Follow-up points to keep in mind when using the Style approach  
Considering your own current management issues with 'new eyes'  
Learning from the management experience of other delegates  
Final Feedback, discussion and end.

**BOOK NOW ONLINE!**

[www.futuremind.co.uk](http://www.futuremind.co.uk)

or

**by fax, phone or email**

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This course also forms part one of a two-part programme. Book **'Handling Conflict'** and really commit to extending your performance! Discounted prices apply.

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